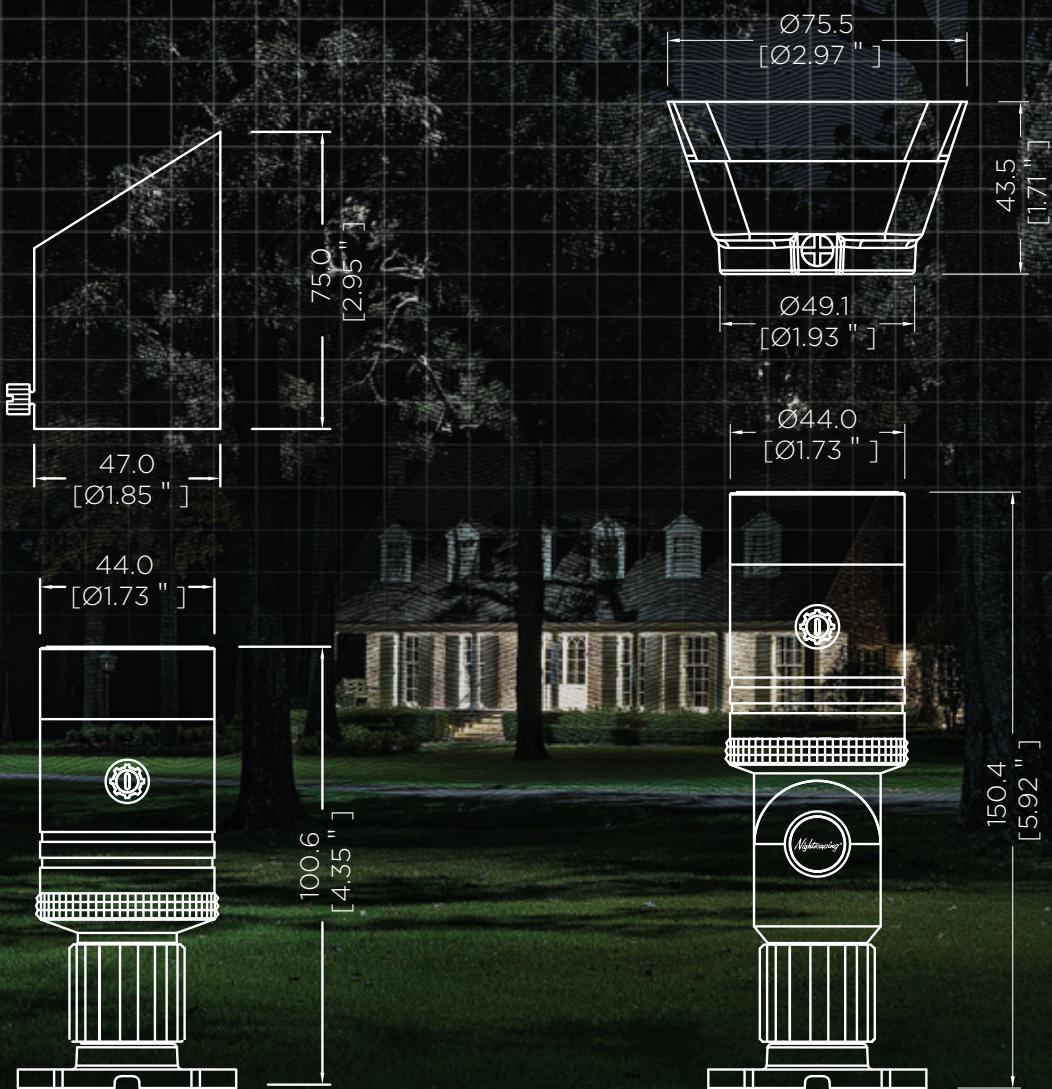


Nightscaping[®]
SINCE 1959

DESIGN STUDIO

Award-Winning Outdoor Lighting Design



From fast-turnaround concepts
to full-service project management.

What is Design Studio?

One team, three service levels,
from concept to installation.



Nightscaping Design Studio is Nightscaping's professional lighting design service, pairing every dealer and installer with a dedicated designer for their project. Fixture selection, placement, and beam effect are worked out for the specific site, not assumed from a catalog, then documented for presentation, ordering, and installation. Deliverables scale with project size and complexity, from a single concept overlay to complete construction documents.

Better outcomes, no guesswork.

Design Service Levels

Scaled to project size
and complexity.

SILVER	GOLD	DIAMOND
FREE* \$500 deposit fully credited	MINIMUM FEE \$2,000	MINIMUM FEE \$5,000
TYPICAL USE Under 30 fixtures	TYPICAL FEE 5% of install total	TYPICAL FEE 5-7% of install total
REVISIONS Per deliverable scope	REVISIONS 1 included, \$175/hr after	REVISIONS 2 included, \$175/hr after

Compare our service levels to determine
the right level of design support
for your project.



SILVER

Conceptual Design & Product Selection Support

Fast-turnaround support for smaller projects.

For small, straightforward projects, typically under 30 fixtures or one to two defined areas, our team creates a visual lighting overlay from your submitted site materials.

DELIVERABLES

- **Lighting concept overlays:** fixture placement, beam direction, and effect indicators marked on dealer-provided photos, elevations, or landscape plans for client presentation.
- **Basic transformer & wiring layout guidance:** suggested transformer locations, wire routing, and zoning considerations (where adequate overhead imagery or plans are available).
- **Nightscaping Bill of Materials (BOM):** recommended fixtures, transformers, accessories, and components; preselected and pre-loaded in a cart.
- **Suggested installation cost range:** preliminary client-facing budget framework based on fixture count, product selection, and project complexity.

FREE

- \$500 nonrefundable deposit
- Fully credited toward your first related project order of \$5,000 or more.



GOLD

Complete Design Solutions

Comprehensive support for larger, complex projects.

For dealers working on larger or more complex projects, from early sales conversations through schematic design and full installation documentation.

DELIVERABLES

- **Discovery call:** review of project goals, site conditions, client priorities, budget expectations, and design intent with dealer and/or client.
- **Conceptual design & preliminary budget:** scope and project value established early to support pre-sales conversations before final specs are developed.
- **Schematic design:** lighting concept refined with feedback; fixture locations, effects, and alignment with integrator and client vision clarified.
- **Design development documentation:** product specs, preliminary BOM, and CAD fixture layouts for estimating, ordering, and coordination.
- **Wiring schematics:** wire runs, connection points, junction locations, and installation pathways to simplify field execution.
- **Load, power & zone schedules:** system zones, transformer loads, power distribution, and future expansion considerations to prevent overloading.

FROM \$2,000

- Billed at \$175/hr, minimum \$2,000.
- Typical fee 5% of project installation total.
- 1 design revision included, additional revisions at hourly rate.



DIAMOND

Full-Service Design & Project Management

White-label partnership via Lighthouse Design Studio.

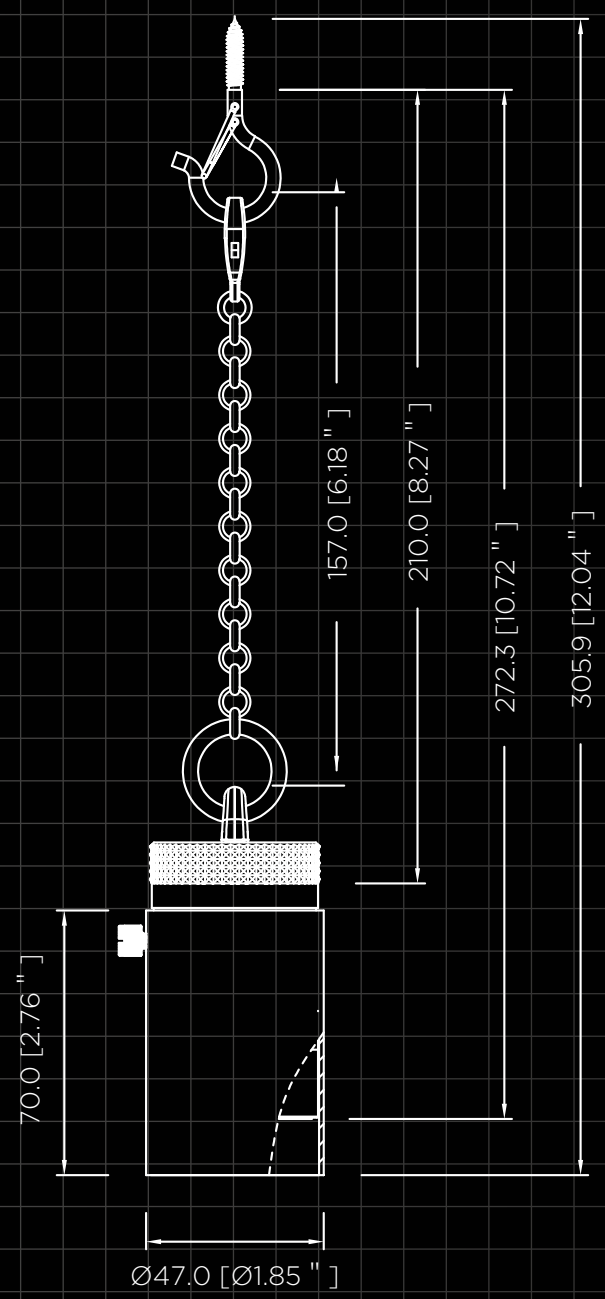
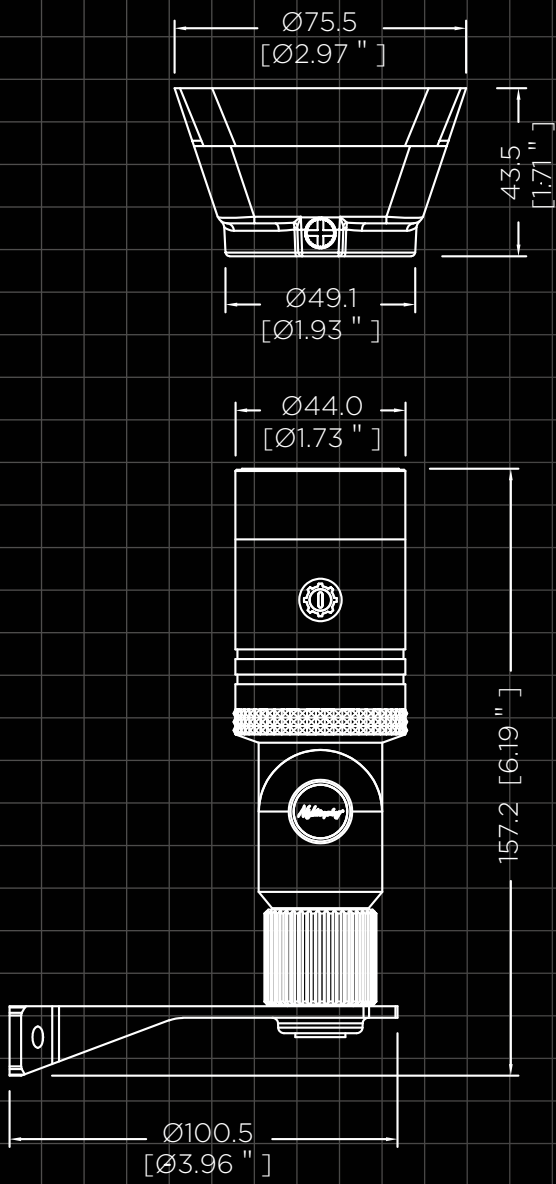
Nightscaping — through its partnership with Lighthouse Design Studio (LHDS) — acts as a white-label extension of your business, handling design, direct client engagement, project management, and onsite evaluations for luxury residential estates.

DELIVERABLES

- **Everything in Gold:** all technical documentation and schematic services included.
- **Complete design & sales services via LHDS:** Lighthouse Design Studio collaborates directly with you and your client to deliver a premium design experience under your brand.
- **Onsite property evaluation:** in-person assessment of plants, trees, hardscape, and architecture to tailor the lighting design to the natural and built environment.
- **Direct client interface:** LHDS joins your client meetings to present concepts, answer questions, and consult, under your brand.
- **Complete schematic design & construction documents:** professionally prepared for permitting, contractor coordination, and precise installation execution.
- **Project logistics & installation management:** timeline oversight, contractor coordination, and troubleshooting to ensure on-time completion to the highest standard.

FROM \$5,000

- Billed at \$175/hr, minimum \$5,000.
- Typical fee is 5-7% of the project installation total.
- 2 design revisions included, additional revisions at an hourly rate.
- Travel & lodging billed separately.



Bring Your Vision to Life

Every project starts with
a conversation.

Our team is available to answer questions at any stage, whether you're deciding which service level fits your project or you're ready to submit a brief today.

ALREADY A PARTNER?

Log in and submit your project brief, and our team will follow up with the best next step for your scope and timeline.

NOT A PARTNER YET?

Dealer onboarding takes only a few minutes and gives you access to partner pricing, design support, and direct communication with our team.

Every project we take on is backed by the same foundation: a company built on precision, durability, and craftsmanship since 1959. Founded by Bill Locklin, Nightscaping has spent more than six decades sculpting light and crafting ambiance for homes and properties across the country. That same standard carries through every deliverable Nightscaping Design Studio produces: from a first concept overlay, to a final construction document.

Nightscaping[®] SINCE 1959
DESIGN STUDIO

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